



IF IT DOESN'T SAY
BUSH HOG®
IT JUST WON'T CUT IT™



2023
DEALER
PARTS GUIDE

2023 BUSH HOG® PRESEASON PARTS GUIDE

Increase profit and improve customer service by stocking parts NOW!

Program period: October 1, 2022 to December 31, 2022.

15% restocking on 2023 annual parts return.

LIST PRICE*	CASH DISCOUNT	TERMS	FREIGHT	VOLUME BONUS GIFTS
\$150,000	20%	May 10, 2023	Prepaid Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.	\$250 Visa Gift Card / Speaker
\$50,000	18%	May 10, 2023	Prepaid Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.	\$150 Visa Gift Card / Speaker
\$25,000	15%	May 10, 2023	Prepaid Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.	\$75 Visa Gift Card / Speaker
\$10,000	10%	May 10, 2023	Prepaid Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.	\$50 Visa Gift Card / Speaker
\$5,000	8%	May 10, 2023	Prepaid Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.	Speaker

Blades and Hay Tools are now included in your regular program.

Everyone who places a preseason order will receive a waterproof bluetooth speaker.

For your convenience, this year you can submit your orders online, or if you prefer, you can print your order forms from your bushhogservicecenter.com website and fax or mail them in.

2023 BUSH HOG® PARTS FILL-IN ORDER GUIDE

Maximize your parts profits all year long with Bush Hog special parts order programs!

DOLLARS*	TRADE DISCOUNT	CASH DISCOUNT	TERMS	FREIGHT	ELIGIBLE PERIOD
OPEN ACCOUNT					
\$25	25%	7%	10 th of Month Following Shipment	Dealer	Daily
C.O.D.					
\$25	25%	0%	Upon Receipt	Dealer	Daily
PARTS ONLY DEALER					
\$25	20%	0%	10 th of Month Following Shipment	Dealer	Daily
WEEKLY STOCK ORDER 2023					
\$750	25%	7%	10 th of Month Following Shipment	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>	Once Per Week
\$2,500 25 Line Item Minimum	25%	9%	10 th of Month Following Shipment	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>	Once Per Week
IN-SEASON BLADE STOCK ORDER 2023					
\$1,000	25%	10%	10 th of Month Following Shipment	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>	04/01/2023 thru 09/01/2023

SPECIAL RETURN PROGRAM 2023 TERMS

Dealers participating in the 2023 Preseason Parts Program or New Dealer Initial Stock Order Program are eligible for this Special Return Program in 2024. Eligible dealers may return up to 10% of total 2023 purchases.

Return request must be submitted during the 2024 Parts Preseason order booking period.

Credit will be issued at dealer net prices less cash discounts and a 15% handling charge.

Return freight to be paid by the dealer.

See Bush Hog®'s Parts Return Policy for guidelines and procedures regarding the return of parts.

*List Price

2023 BUSH HOG® NEW DEALER PARTS STOCK ORDER PROGRAM

- ★ Program period: January 1, 2023 to December 31, 2023.
- ★ Trade Discount - 25% off list price.
- ★ Eligible Period: within 90 days of becoming a Bush Hog® dealer.

MIN. VOLUME	DISCOUNT	TERMS	FREIGHT*
ALL PRODUCTS \$30,000 <i>Stocking Dealer Package</i>	15%	Net due 90 days	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>
\$15,000 <i>Stocking Dealer Package</i>	12%	Net due 90 days	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>
\$5,000 <i>Stocking Dealer Package</i>	9%	Net due 90 days	Prepaid <i>Continental U.S. only. Canada, Alaska, Hawaii contact Customer Service for freight allowances.</i>



BUSH HOG® LLC
CUSTOMER SERVICE
 2501 Griffin Ave.
 Selma, Alabama 36703
 Tel: 800-304-2836
 Fax: 800-572-1784
bushhog.com

DEALER PARTS RETURN POLICY

GENERAL POLICY

1. Return Materials Authorization (RMA) must be received before return shipment is made. (bushhogservicecenter.com)
2. To be eligible for return, parts must be in new and resalable condition and properly identified with the Bush Hog® part number.
3. All parts must be genuine Bush Hog® parts originally purchased by the dealer as service parts on parts invoices.
4. Prepackaged parts must be returned in unbroken Bush Hog® packages.
5. Return parts are to be shipped prepaid by the dealer.
6. All parts are subject to final acceptance by Bush Hog® before credit is issued. Damaged, unidentifiable or otherwise rejected or unacceptable parts will be held for 30 days after the dealer has been notified of the rejection. If the dealer requests the rejected parts to be returned, they will be shipped freight collect; otherwise, they will be discarded.
7. Parts which have been superseded or are denoted nonreturnable in the parts price list are not eligible for return under surplus or dealer termination.

ORDERED / SHIPPED IN ERROR

1. Within **30 days** from the date of shipment submit request for RMA online at bushhogservicecenter.com.
2. You will receive email notification that contains a **RMA number**.
3. From the RMA tab on the website, bushhogservicecenter.com, print the RMA. Shipping instructions will be included in the comments section.
4. **Do not make a return shipment without first receiving an RMA number from Bush Hog®!** Unauthorized returns will be subject to additional restocking charges.
5. Package only the parts authorized for return.
6. Credit for parts returned as authorized will be issued to the dealer's account at the invoiced price less applicable discounts.

ANNUAL SURPLUS RETURN

Bush Hog® will accept, once each year during the Preseason order period (October 1-December 31, 2022), the return of surplus service parts from active Bush Hog® dealers under the following conditions:



BUSH HOG® LLC
CUSTOMER SERVICE
2501 Griffin Ave.
Selma, Alabama 36703
Tel: 800-304-2836
Fax: 800-572-1784
bushhog.com

1. Submit request for RMA online, bushhogservicecenter.com.
2. You will receive email notification that contains RMA number.
3. From the RMA tab on the website, bushhogservicecenter.com, print the RMA. Shipping instructions will be included in the comments section.
4. The total number of parts to be returned shall not exceed 10% of the past 12 months parts purchases.
5. The extended value (dealer net) for any single part number should be \$10.00 or more to be eligible for return.
6. Parts must be listed in current parts price list. NO safety shields or any items that is intended as protection for the operator or bystanders and sold as standard equipment will be accepted on surplus returns. Website will notify you of parts not eligible for return.
7. Parts are to be properly identified with the Bush Hog® part number, packed with the packing list copy of the RMA enclosed, and shipped freight prepaid to the address indicated.
8. Maximum package size is not to exceed 61" L x 33.5" W x 25.5" H.
9. Credit will be issued for acceptable parts to the dealer's account at current net prices less a 15% restocking charge by participating in the 2023 Preseason Parts Program. (Note: Non-participants will be charged 20%.)

TERMINATION

In the event that the sales agreement between Bush Hog® and the dealer is terminated, and where applicable by law, the company agrees to repurchase service parts under the following conditions:

1. Within 30 days of the date of termination, the dealer must submit the Request of Return Authorization form showing quantity, part number, description and value of return at dealer net prices of parts to be considered for repurchase.
2. Upon receipt of the Return Materials Authorization, the dealer is to properly identify the parts with the Bush Hog® part number, carefully pack and ship within 30 days, freight prepaid, to the address shown in the "Return To" block of the Authorization.
3. Maximum package size is not to exceed 61" L x 33.5" W x 25.5" H.
4. Unacceptable or unauthorized parts will be held for 30 days after the dealer has been notified of the rejection. If the dealer requests the rejected parts to be returned, they will be shipped freight collect; otherwise, they will be scrapped.
5. Credit for acceptable parts will be issued to the dealer's account at current dealer net prices less a 20% handling charge unless otherwise specified.



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2023 BUSH HOG® PARTS ORDER REFERENCE CHART

Program period: October 1, 2022 to December 31, 2022.

ORDER TYPE	MINIMUM ORDER	TRADE DISCOUNT (FROM LIST)	CASH DISCOUNT (FROM LIST)	FREIGHT	PAYMENT(S)
OPEN ACCOUNT (DAILY)	\$25.00	25%	7%	DEALER	10 TH OF MONTH FOLLOWING INVOICE
C.O.D.	\$25.00	25%	-0-	DEALER	AT DELIVERY
WEEKLY STOCK ORDERS - LEVEL 1 (ONE PER WEEK)	\$750.00	25%	7%	BUSH HOG* *Continental U.S. Only	10 TH OF MONTH FOLLOWING INVOICE
WEEKLY STOCK ORDERS - LEVEL 2 (ONE PER WEEK)	\$2,500.00 25 LINE ITEMS	25%	9%	BUSH HOG* *Continental U.S. Only	10 TH OF MONTH FOLLOWING INVOICE
NEW DEALER (ONE-TIME BUY PACKAGE)	\$5,000.00	25%	\$30,000.00 LIST 15% \$15,000.00 LIST 12% \$5,000.00 LIST 9%	BUSH HOG* *Continental U.S. Only	90 DAYS
PRESEASON STOCK ORDERS (NOVEMBER THRU JANUARY)	\$5,000.00	25%	\$150,000.00 LIST 20% \$50,000.00 LIST 18% \$25,000.00 LIST 15% \$10,000.00 LIST 10% \$5,000.00 LIST 8%	BUSH HOG* *Continental U.S. Only	NET DUE MAY 10 TH
IN-SEASON BLADE STOCK ORDERS (APRIL THRU SEPTEMBER)	\$750.00	25%	12%	BUSH HOG* *Continental U.S. Only	10 TH OF MONTH FOLLOWING INVOICE



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2023 BUSH HOG® PARTS RETURN POLICY REFERENCE CHART

Program period: October 1, 2022 to December 31, 2022.

RETURN TYPE	PRICE	ELIGIBLE FOR RETURN	RESTOCKING FEE	NET TO DEALER	RETURN FREIGHT
ORDERING ERROR	INVOICE PRICE LESS APPLICABLE DISCOUNTS	ALL Within 30 Days of Shipment	0%	INVOICE PRICE LESS APPLICABLE DISCOUNTS	DEALER
SHIPPING ERROR	INVOICE PRICE LESS APPLICABLE DISCOUNTS	ALL Within 30 Days of Shipment	-0-	INVOICE PRICE LESS APPLICABLE DISCOUNTS	BUSH HOG
ANNUAL SURPLUS	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	ELIGIBLE PARTS UP TO 10% OF PAST 12 MONTHS PURCHASES	20%	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	DEALER
TERMINATION	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	ALL CURRENT PARTS	20%	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	DEALER
SPECIAL ANNUAL SURPLUS* (REQUIRES PARTICIPATION IN PARTS PROGRAMS) <small>*In Lieu of Annual Surplus Return</small>	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	ELIGIBLE PARTS UP TO 10% OF PAST 12 MONTHS PURCHASES	15%	CURRENT PRICE LESS TRADE AND CASH DISCOUNTS	DEALER

*Requests for RMA for order error, shipping error, or surplus return must be submitted online at bushhogservicecenter.com